

## SFS Can Do For BIFFA

SFS demonstrated its unique approach to fleet provision in the private sector when it was awarded the contract for the BIFFA Winchester City and East Hampshire Council contract.

Well established and with a financial strength rarely found in the contract hire sector, SFS' flexibility and 'can do' attitude impressed bosses at BIFFA.

Jodie Scott, Group Procurement Category Manager, Biffa said: "SFS have shown a thorough understanding of our business requirements and have proven to be flexible, with the capacity to deal with the unexpected very well. Their support in a continuous changing and demanding market has provided the platform to work strategically with Biffa."

The five-year contract hire agreement commencing October 2011, comprises 25 vehicles, primarily RCV's as well as other vehicles, to collect a combination of domestic and trade waste.

BIFFA won the £32 million 8 year contract to take over refuse and recycling collections across Winchester and East Hampshire in October 2011 and have rolled out a new integrated cross-border waste and recycling collection service.

David Maidman, Operations Director, Biffa said: "SFS have been a critical partner in helping us the meet the financial targets for this contract and in ensuring that the vehicles were delivered on time and to specification."

Northampton-based Specialist Fleet Services Ltd (SFS) offer a range of financial and operational solutions for the provision of vehicle fleets to both the Public and Private Sectors. The company also has extensive experience in providing fleet management services, including the operation of workshops supported by a nationwide network of mobile engineers, the TUPE transfer of customers' workshop staff and in ensuring the highest standards of health and safety are maintained.

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