

## SFS & Urbaser Are A Winning Team In Gosport

In July 2011 the Spanish-owned waste management organisation, Urbaser Ltd, chose SFS as its vehicle partner for a major contract to provide a new refuse collection and street cleansing service to Gosport Borough Council.

Javier Peiro, Director, Urbaser said: "We chose to work with SFS because they have the skills and relationships to specify the right vehicles and source them quickly. They offered a great level of support and flexibility during the tendering process, and their in-depth knowledge and expertise was invaluable in securing the contract."

A 5-mile x 6-mile peninsular with only one road in and one road out, Gosport is an area characterised by narrow streets. Specifying the right vehicles to suit Gosport's topography was a crucial part of the contract.

The 10 year contract required SFS to specify and supply over 30 specialist vehicles, ranging from RCV's to sweepers and tippers. Within 8 weeks of the contract start date in April 2011 Gosport Borough Council was already receiving calls from residents commenting on a notably 'cleaner borough'.

Stevyn Ricketts, Head of Streetscene, Gosport Borough Council said: "We were impressed with the quality of Urbaser's response from the outset. They think outside the box and add value wherever possible.

The partnership with SFS is a big strength. Not only do we have more vehicles to do the job, we have better equipped vehicles, designed specifically to cope with compact, difficult to access areas." Bob Sweetland, Managing Director, SFS Ltd said: "We are delighted that Urbaser chose us as their vehicle partner for this prestigious contract. It's great to hear that the new and improved fleet is already having a positive impact on the collection and cleansing service in the Borough."

Cllr Burgess, Deputy Leader, Gosport Borough Council, who was involved in the tendering process said: "The contract handover has been seamless. We have superior vehicles and the new rear steer RCV's from Dennis Eagle are perfect for manoeuvring around Gosport's back alley's and small streets. The streets are cleaner, the vehicles are cleaner and I'm very pleased by what Urbaser has achieved in such a short space of time. They were the worthy winners."

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